# Joseph Chen

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## **EDUCATION**

#### University of California, Berkeley - Regents' and Chancellor's Scholar

B.A. Computer Science, B.A. Data Science, Minor in City Planning

Awards: 1st Place - SXSW Stellar Foundation Hackathon, 1st Place - University of Michigan MHacks, 1st Place - SAP Case Competition Relevant Coursework: Data Structures · Algorithms · Principles of Data Science · Data Mining · Data Engineering · Probability and Risk Analysis · Discrete Mathematics · Data Engineering · Urban Data Analytics · Urban Design · User Experience · Interface Design

#### **PROFESSIONAL EXPERIENCE**

#### Numina

Product Management Intern

- Managed a team of 4 and established success criteria for the rollout of new computer vision algorithms, resulting in a 45% improvement in the detection accuracy of micro-mobility vehicles, as quantified by testing across a dataset of over 3000 videos
- Collaborated closely with engineering and data science teams to develop and refine a behavior zone segmentation model using YOLOv8 and PyTorch as a proof-of-concept product feature, integrating user feedback, product surveys, and competitive analysis
- Conducted user interviews with 20+ clients to capture pain points on Numina's user experience and presented findings and mitigations through a series of 3 workshops on feature prioritization, solution ideation, and development of a north star metric

#### **Brave Software**

#### Project Manager - Product Marketing (Contract)

- Led 6 consultants in creating growth marketing strategies and product positioning frameworks tailored to geographically-segmented user groups, informed by a survey of 1300+ respondents and external reports, aiming to target a 40% growth increase within a year
- Utilized Python and Census data to analyze customer trends, generating actionable insights for offline campaigns, and produced a 60-page final deliverable inclusive of marketing materials for 8+ marketing campaigns across Brave Software's diverse product line

#### MEXC Global

Product Marketing Intern

- Achieved a 300% increase in monthly sign-ups and active users by developing growth strategies based on customer analytics, leading influencer partnerships, and implementing A/B tested marketing templates that engaged over 50,000 crypto-interested individuals
- Authored and presented a 40-page deliverable, featuring case studies on effective go-to-market strategies and insights from over 50 user interviews, to propose actionable recommendations and KPIs tailored for MEXC Global's product rollout in North America

#### PricewaterhouseCoopers LLP

Deals Advisory Intern

- Developed and optimized cash flow projections and product pricing strategies informed by competitive analysis and conducted thorough comparable company analysis to help secure \$3mm in additional funding for a Series A blockchain-enabled agtech startup
- Conducted 10+ industry expert interviews and comprehensive market analysis to identify lucrative opportunities within the \$500bn value-based care market for a multinational biotech company, helping drive advancements in patient outcomes innovation initiatives
- Introduced and assisted in several venture opportunities valuing \$15mm and participated in due diligence during investment reviews

## **PROJECTS**

# Project Sidewalk | Makeability Lab at the University of Washington

Data Scientist and Student Researcher

- Spearheaded a novel analysis of Google Street View (GSV) data across 80+ U.S. cities, identifying critical spatio-temporal biases in imagery updates, and presented findings at a symposium of 400+ attendees with a more exhaustive study currently underway
- Developed a Python tool for automated GSV data extraction and visualization, improving data collection efficiency by 800%, and built an interactive Flask website to enhance data transparency and accessibility for researchers, policymakers, and the general public

# LEADERSHIP EXPERIENCE

# Berkeley ABA Consulting | UC Berkeley's Oldest Business Organization

## Vice President of Projects, previously: Vice President of Operations, Project Manager

- Envisioned and executed plans for approaching product and design-based projects for corporate clients, such as LVMH, Expedia, and Riot Games, developing week-by-week work and curriculum to address prompts via client calls, team meetings, and deliverables
- Redesigned and rolled out various professional development programs, connecting 45+ members with 500+ alumni by developing a semester long alumni mentorship program and organizing events including Meet the Alumni, career panels, and alumni dinners

# SKILLS & INTERESTS

- Skills: Python, Excel, SQL, Java, HTML/CSS, Javascript, Tableau, Figma, InVision, Illustrator, Java, Jira, Google Analytics, Salesforce
- Languages: English, Mandarin, Cantonese | Interests: Sustainability, Product Design, Urban Tech, Transportation, Financial Literacy

## Graduating May 2025

GPA: 3.86/4.0

# San Francisco, California

New York City, New York

May 2023 - August 2023

January 2023 - May 2023

## San Francisco, California

August 2022 – November 2022

Singapore, Singapore

May 2022 - August 2022

#### Seattle, Washington

September 2023 - Present

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**Berkeley, California** September 2021 - Present